

Audrey Lane

ARTFULLY DESIGNED BY YOU

MERCHANDISING PLAYBOOK 2023

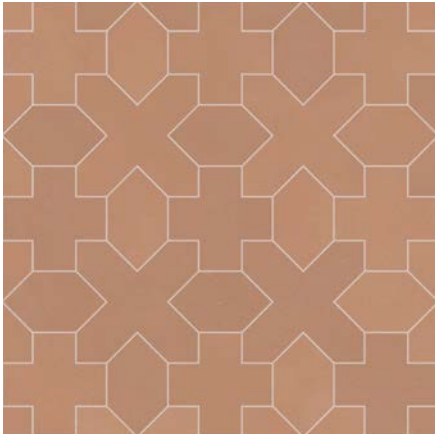
TABLE OF CONTENTS

| | |
|--|----|
| 12 Waterjet Concept Board Package | 4 |
| 6 Skord Concept Board Package | 6 |
| 6 Marc Thee Skord Concept Board Package | 7 |
| 12 March Thee Waterjet Concept Board Package | 8 |
| Additional Tools | 10 |
| Merchandise Order Form | 14 |

TWELVE 18x18 WATERJET CONCEPT BOARD PACKAGE



DARLING
Calacatta Matte, Artic Gold, Nero
Polished



EDIE OXFORD
Cotto Matte



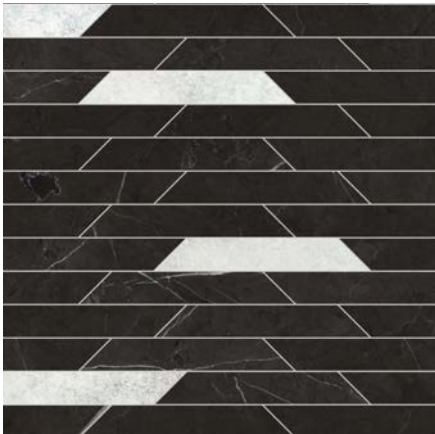
SOMETHING ELSE
Impero Matte, Calacatta Polished, Artic
Gold



DIXION HOUNDSTOOTH
Flare Wood & Bright Wood



DAISY PEPLUM
Calacatta Matte & Marquina Matte



BARS
Graphite Polished, Anitque Mirror



FOREVER & ALWAYS
Calacatta Polished &
Artic Gold



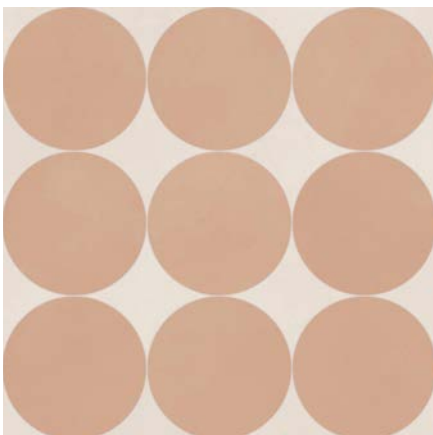
TRIANGLE
Pure White Matte, Ink Matte, Verve
Matte, Artic Gold



KALEIDOSCOPE
Calacatta Matte, Graphite Matte, Arcadia
Matte & Urban Silver



TO THE MOON & BACK
Blaze Wood & Brushed Brass



HAPPY
Rose Matte & Clay White



KEY TO MY HEART
Macaubas Matte & Shine Gris

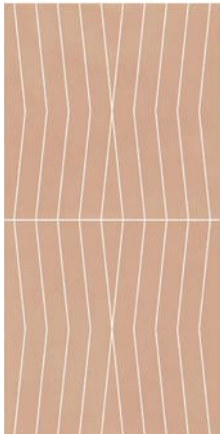
SIX 12x24 SKORD CONCEPT BOARD PACKAGE



ROMANTIC
Calacatta Polished,
Sahara Beige Grout



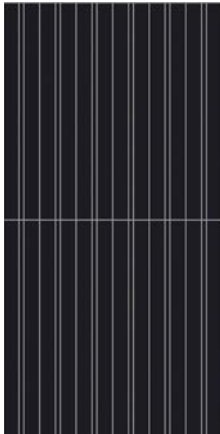
COLTON PLAID
Taupe Matte,
White Grout



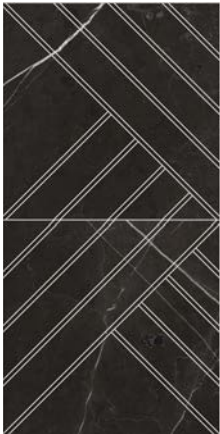
VINTAGE SLIM 2
Rose Matte,
White Grout



RONDO
Arcadia Matte,
White Grout



GRANGER PINSTRIPE
Pure Black Matte,
White Grout

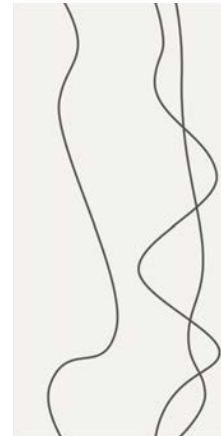


BOHO C
Graphite Matte,
Warm Gray Grout

SIX 12x24 MARC THEE SKORD CONCEPT BOARD PACKAGE



FEARLESS
Dove Matte,
White Grout



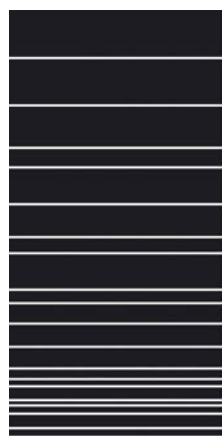
HIGH FREQUENCY
Pure White Matte,
Charcoal Grout



WHAT GOES AROUND
Ink Matte,
Warm Gray Grout



MIND OVER MATTER
Marquina Matte,
Warm Gray Grout

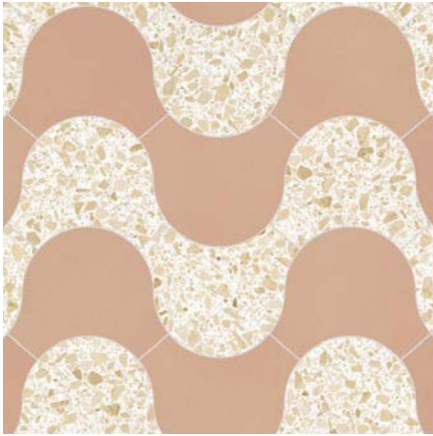


TURNING POINT
Pure Black Matte,
White Grout



AHEAD OF THE CURVE
Cotto Matte,
White Grout

TWELVE 18X18 MARC THEE WATERJET CONCEPT BOARD PACKAGE



WORD OF MOUTH
Rose Matte & Terrazzo Beige Medium Matte



HEART & SOUL
Marquina Matte, Calacatta Polished, Urban Gold



NATURAL WONDER
Arcadia Matte & Arcadia Polished



PERMA LINK
Bright Wood, Calacatta Matte, Impero Matte



LINA WRAP
Statuario Polished & Mirror



ON THE HORIZON
Graphite Matte, Mirror



THROUGH THICK & THIN
Pure White Matte, Brushed Brass



MAGNETIC
Graphite Matte, Arcadia Matte, Artichoke Gold



NOT SO BASIC
Calacatta Matte, Impero Matte, Marquina Matte



CLARITY
Calacatta Polished & Antique Mirror



BY ALL MEANS
Calacatta Matte, Cotton Matte



MODERN OVERLAY
Calacatta Matte, Blaze Wood, & Bright Wood

WATERJET SWATCH CARD SET OF 18



SET INCLUDES:

Select from Waterjet and/or March Thee Water Jet Collections in quick ship colors, optional lucite box(s)

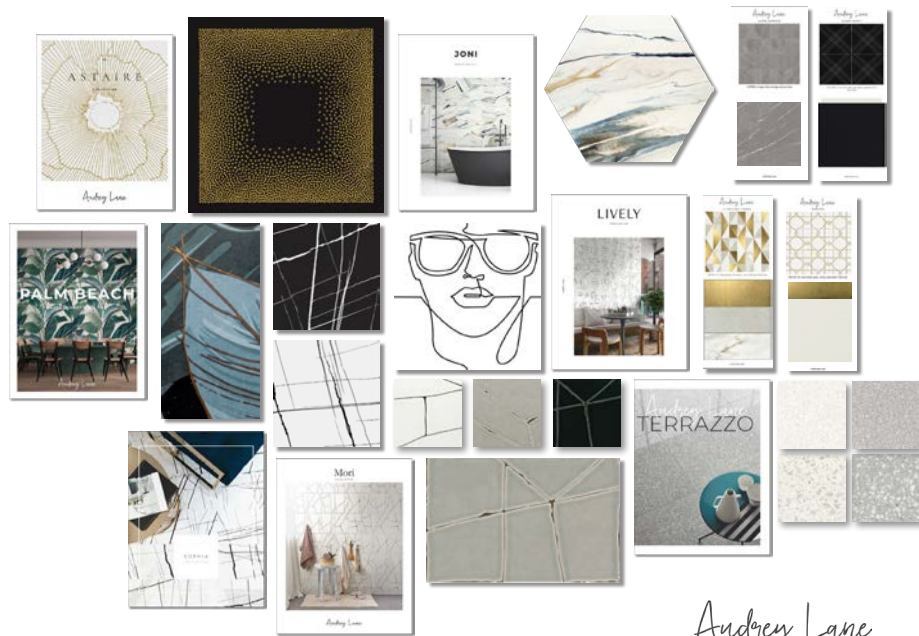
SKORD SWATCH CARD SET OF 18



SET INCLUDES:

Select from Skord, March Thee, Brianna Michelle Skord Collections in quick ship colors, optional lucite box(s)

GRAB & GO PRESENTATION SET

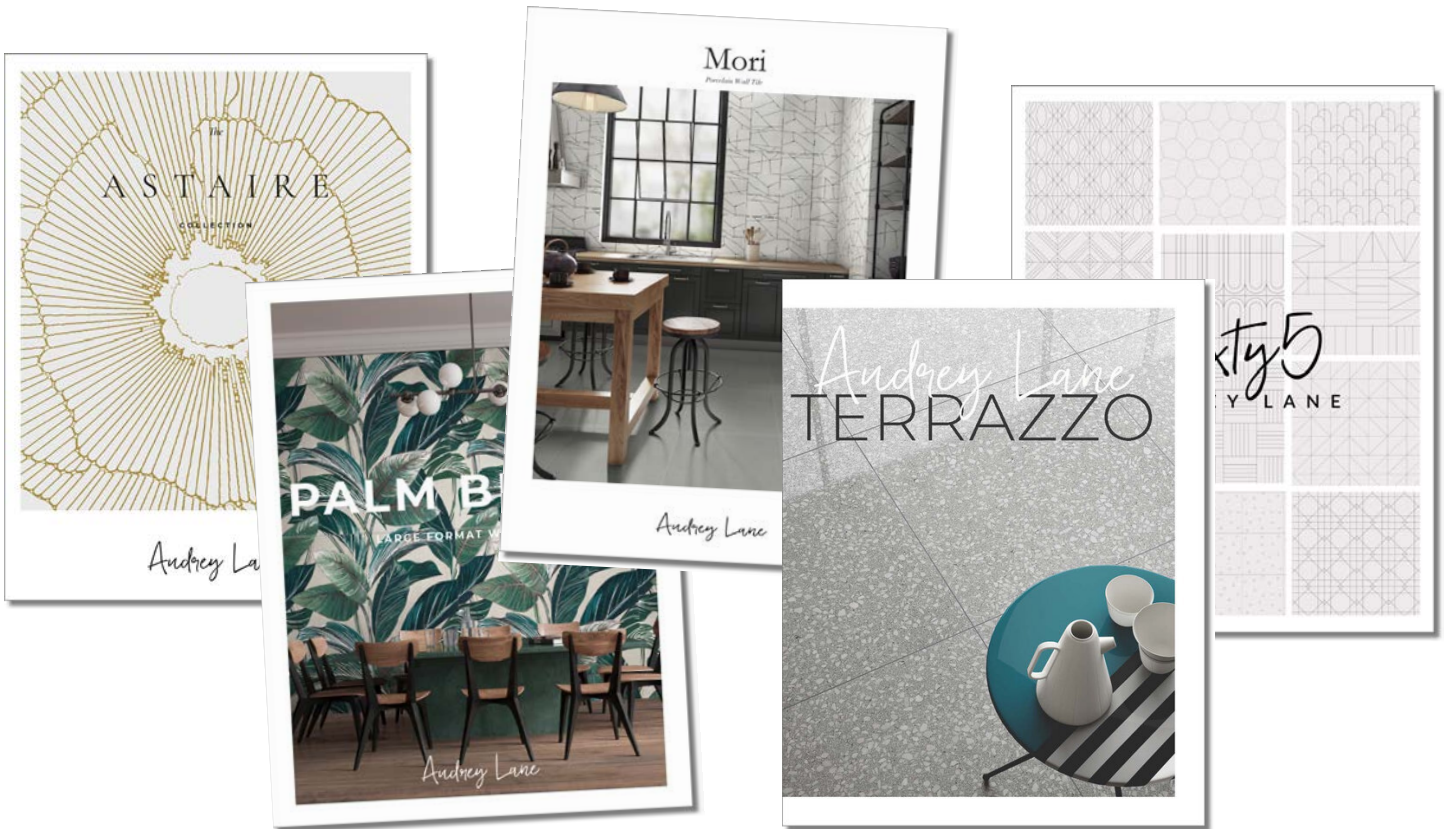


Audrey Lane
GRAB & GO

SET INCLUDES:

Loose samples, swatch cards & catalogs of our current products

CATALOGS



ARCHTECTORAL CHIP SET



- | | |
|--------------------------|-----------------------------|
| Dove Matte | Calcatta Matte |
| Taupe Matte | Statuario Matte |
| Mocha Matte | Nero Matte |
| Pearl Matte | Graphite Matte |
| Concrete Matte | Dolomite Matte |
| Dark Matte | Marfil Matte |
| Rose Matte | Marquina Matte |
| Cotto Matte | Impero Matte |
| Ice White Matte | Arcadia Matte |
| Pure White Matte | Pulpis Matte |
| Pure Black Matte | Macaubas Matte |
| Spice Matte | Artic Gold |
| Verve Matte | Artic Silver |
| Ink Matte | Cotton |
| Shine Bianco Polished | Linen |
| Shine Bronzo Polished | Cloth |
| Shine Gris Polished | Wool |
| Shine Pale Blue Polished | Merino |
| Shine Acqua Polished | Silk |
| Mint Matte | Terrazzo Medium White Matte |
| Blaze Wood | Terrazzo Small White Matte |
| Bright Wood | Terrazzo Small Grey Matte |
| Dawn Wood | Terrazzo Medium Grey Matte |
| Day Wood | Terrazzo Small Dark Matte |
| Dusk Wood | Terrazzo Small Black Matte |
| Flare Wood | Terrazzo Medium Beige Matte |
| Night Wood | |

SET INCLUDES:

1 each loose 4x4 matte & Shine samples, option to add lucite boxes

PALETTE SWATCH CARD SET



SET INCLUDES:
54 color swatch card set & 3 Lucite boxes

